# TSB Bank Disclosure Statement 

for the six months ended 30 September 2011

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This Disclosure Statement contains information as required by the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 3) 2011 ('the Order').

## 1. Name and Registered Office of Registered Bank

TSB Bank Limited is a registered bank (elsewhere in this statement referred to as the "Bank"). Registered Office: Level Five, TSB Centre, 120 Devon Street East, New Plymouth.

## 2. Details of Incorporation

The Bank was established in 1850, incorporated under the provisions of the Trustee Bank Restructuring Act 1988 and the Companies Act 1955 on 30 August 1988 and reregistered under the Companies Act 1993 in May 1997.

## 3. Ownership

TSB Community Trust, an independent body, owns all the shares in TSB Bank Limited, and is domiciled in New Zealand. TSB Community Trust appoints the Board of Directors. Address for Service is 64-66 Vivian Street, PO Box 667, New Plymouth.

## 4. Directorate

Colleen Bernadine Tuuta retired from the board with effect from 26 May 2011.
Marise Lynne James was appointed as a director on 26 May 2011.
There have been no other changes to Directors since the 31 March 2011 full year Disclosure Statement was signed.

## 5. AUDITOR <br> KPMG <br> 10 Customhouse Quay <br> Wellington 6011

## 6. Pending Proceedings or Arbitration

This Bank has no proceedings or arbitration pending in New Zealand or elsewhere which may have a material adverse effect on the Bank.

## 7. Credit Rating

TSB Bank Limited has a credit rating applicable to its long term senior unsecured obligations payable in New Zealand, in New Zealand dollars. The current rating is BBB+/Stable/A2. The credit rating was given by Standard \& Poor's (Australia) Pty Limited and was reaffirmed on 9 November 2010.

Rating scale for long term senior unsecured obligations.
AAA Extremely strong capacity to pay interest and repay principal in a timely manner.
AA Very strong capacity to pay interest and repay principal in a timely manner.
A Strong capacity to pay interest and repay principal in a timely manner but may be more susceptible to adverse effects of changes in circumstances and economic conditions than higher rated entities.
BBB Adequate capacity to pay interest and repay principal in a timely manner but are more likely to be weakened by adverse changes in circumstances and economic conditions than higher rated entities.
BB A degree of speculation exists with respect to the ability of an entity with this credit rating to pay interest and repay principal in a timely manner. Adverse business, financial or economic conditions could impair the borrower's capacity or willingness to meet debt service commitments in a timely manner.
B Entities rated B are more vulnerable to adverse business, financial or economic conditions than entities in higher rated categories. Adverse business, financial or economic conditions will likely impair the borrower's capacity or willingness to meet debt service commitments in a timely manner.
CCC Entities rated CCC are currently vulnerable to default and are dependent on favourable business, financial or economic conditions to meet debt service commitments in a timely manner. In the event of adverse business, financial or economic conditions the entity is likely to default.
CC Entities rated CC are currently vulnerable to non-payment of interest and principal.
C Entities rated C have filed a bankruptcy petition or taken similar action, but payment of obligations are being continued.
D ' D ' rated entities are in default. This is assigned when interest or principal payments are not made on the date due or when an insolvency petition or a request to appoint a receiver is filed.

## 7. Credit Rating - continued

Plus (+) or Minus (-)
The ratings from 'AA' to 'CCC' may be modified by the addition of a plus or minus sign to show relative standing within the major rating categories.

## 8. Guarantee Arrangements

No material obligations of the Bank are guaranteed.

## 9. CONDItions of Registration

The following Conditions of Registration applying to the Bank have changed since 31 March 2011 and apply as detailed below:

- Condition 3 has been updated to incorporate a new definition of insurance business, to align with sections 6 and 7 of the Insurance (Prudential Supervision) Act 2010 (effective 30 September 2011);
- Condition 4 refers to application of an updated version of BS8 "Connected exposure policy" dated June 2011 (effective 1 July 2011); and
- Condition 11 increases the daily one-year core funding ratio to be not less than 70 per cent and refers to updated RBNZ document "Liquidity Policy" (BS13) dated March 2011 (effective 1 July 2011).


## 10. Other Material Matters

On 22 February 2011 a significant earthquake struck the Canterbury region. The Bank has Loans and Advances to customers, a branch operation and employees in the region which have been impacted by the earthquake. To date there have been no individually impaired assets or significant past due assets (not impaired) resulting from the earthquake. The Collective Provision for Doubtful Debts has been reviewed following the February 2011 Christchurch Earthquake and the provision is considered sufficient.

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## Historical Summary of Financial Statements

Financial Performance
Interest Income Interest Expense
Net Interest Income
Other Income
Net Operating Income
Operating Expenses
Impairment Losses
Net Profit before Taxation
Taxation
Net Profit after Taxation
Dividend
Profit Retained

Financial Position

| Total Assets | $4,977,373$ | $4,849,952$ | $4,405,082$ | $3,832,020$ | $3,168,673$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total Impaired Assets | 4,013 | 3,991 | 3,421 | 2,429 | 905 |
| Total Liabilities | $4,598,410$ | $4,491,636$ | $4,073,957$ | $3,529,031$ | $2,915,514$ |
| Total Shareholder's Equity | 378,963 | 358,316 | 331,125 | 302,989 | 253,159 |


|  | Note | $\begin{array}{r} \hline 30 \text { September } \\ 2011 \\ \text { Unaudited } \\ \$ 000 \end{array}$ | $\begin{array}{r} \hline 30 \text { September } \\ 2010 \\ \text { Unaudited } \\ \$ 000 \end{array}$ | $\begin{array}{r} \hline 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income | 2 | 137,074 | 128,273 | 265,203 |
| Derivative Financial Instruments Income | 2 | 524 | 5,219 | 6,527 |
| Interest Expense | 2 | 87,959 | 86,541 | 179,052 |
| Net Interest Income |  | 49,639 | 46,951 | 92,678 |
| Other Operating Income | 3 | 8,274 | 6,823 | 12,884 |
| Net Operating Income |  | 57,913 | 53,774 | 105,562 |
| Operating Expenses | 4 | 22,544 | 20,392 | 41,999 |
| Net Profit before Impairment Loss and Taxation |  | 35,369 | 33,382 | 63,563 |
| Impairment Losses | 11 | 2,449 | 875 | 3,314 |
| Net Profit before Taxation |  | 32,920 | 32,507 | 60,249 |
| Taxation | 5 | 9,223 | 9,757 | 18,091 |
| Effect of Change in Tax Legislation |  | - | 3,461 | 2,311 |
| Net Profit after Taxation |  | 23,697 | 19,289 | 39,847 |

## Statement of COMPREHENSIVE INCOME

For The Six Months Ended 30 Sepiember 2011

|  | $\begin{array}{r} \hline 30 \text { September } \\ 2011 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \hline 30 \text { September } \\ 2010 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \hline 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Net Profit after Taxation | 23,697 | 19,289 | 39,847 |
| Other Comprehensive Income: |  |  |  |
| Effective portion of changes in fair value of cash flow hedges | (60) | 350 | 1,350 |
| Fair Value movements of cash flow hedges transferred to Income Statement | (524) | $(5,219)$ | $(6,527)$ |
| Income Tax on Other Comprehensive Income | 164 | 1,461 | 1,571 |
| Other Comprehensive Income for period | (420) | $(3,408)$ | $(3,606)$ |
| Total Comprehensive Income for the period | 23,277 | 15,881 | 36,241 |


|  |  | Share Capital $\$ 000$ | $\begin{array}{r} \hline \text { Cash Flow } \\ \text { Hedge } \\ \text { Reserve } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \text { Retained } \\ \text { Earnings } \\ \$ 000 \\ \hline \end{array}$ | Total Equity $\$ 000$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 April 2011 |  | 10,000 | 640 | 347,676 | 358,316 |
| Total comprehensive income for the period |  |  |  |  |  |
| Net Profit after Tax |  | - | - | 23,697 | 23,697 |
| Other Comprehensive Income: |  |  |  |  |  |
| Effective Portion of Changes in Fair Value (net of tax) | 14 | - | (43) | - | (43) |
| Fair Value Movements transferred to Income Statement (net of tax) | 14 | - | (377) | - | (377) |
| Other Comprehensive Income for the period |  | - | (420) | - | (420) |
| Total Comprehensive Income for the period |  | - | (420) | 23,697 | 23,277 |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |
| Dividends to Equity Holders | 16 | - |  | $(2,630)$ | $(2,630)$ |
| Total Transactions with Owners |  | - |  | $(2,630)$ | $(2,630)$ |
| Balance at 30 September 2011 |  | 10,000 | 220 | 368,743 | 378,963 |

## Statement of Changes in Equity

For The Six Months Ended 30 September 2010

|  |  | Share Capital $\$ 000$ | Cash Flow Hedge Reserve \$000 | $\begin{array}{r} \text { Retained } \\ \text { Earnings } \\ \$ 000 \\ \hline \end{array}$ | Total Equity \$000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 April 2010 |  | 10,000 | 4,246 | 316,879 | 331,125 |
| Total Comprehensive Income for the period |  |  |  |  |  |
| Net Profit after Tax |  | - | - | 19,289 | 19,289 |
| Other Comprehensive Income: |  |  |  |  |  |
| Effective Portion of Changes in Fair Value (net of tax) | 14 | - | 245 | - | 245 |
| Fair Value Movements transferred to Income Statement (net of tax) | 14 | - | $(3,653)$ | - | $(3,653)$ |
| Other Comprehensive Income for the period |  | - | $(3,408)$ | - | $(3,408)$ |
| Total Comprehensive Income for the period |  | - | $(3,408)$ | 19,289 | 15,881 |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |
| Dividends to Equity Holders | 16 | - | - | $(2,600)$ | $(2,600)$ |
| Total Transactions with Owners |  | - | - | $(2,600)$ | $(2,600)$ |
| Balance at 30 September 2010 |  | 10,000 | 838 | 333,568 | 344,406 |

# Interim Financial Statements <br> Statement of Changes in Equity <br> For The Year Ended 31 March 2011 

|  |  | Share <br> Capital <br> \$000 | Cash Flow Hedge Reserve $\$ 000$ | $\begin{array}{r} \text { Retained } \\ \text { Earnings } \\ \$ 000 \\ \hline \end{array}$ | Total Equity $\$ 000$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 April 2010 |  | 10,000 | 4,246 | 316,879 | 331,125 |
| Total comprehensive income for the Year |  |  |  |  |  |
| Net Profit after Tax |  | - | - | 39,847 | 39,847 |
| Other Comprehensive Income: |  |  |  |  |  |
| Effective Portion of Changes in Fair Value (net of tax) | 14 | - | 945 | - | 945 |
| Fair Value Movements transferred to Income Statement (net of tax) | 14 | - | $(4,551)$ | - | $(4,551)$ |
| Other Comprehensive Income for the period |  | - | $(3,606)$ | - | $(3,606)$ |
| Total Comprehensive Income for the period |  |  | $(3,606)$ | 39,847 | 36,241 |
| Transactions with owners, recorded directly in equity |  |  |  |  |  |
| Dividends to Equity Holders | 16 | - | - | $(9,050)$ | $(9,050)$ |
| Total Transactions with Owners |  | - | - | $(9,050)$ | $(9,050)$ |
| Balance at 31 March 2011 |  | 10,000 | 640 | 347,676 | 358,316 |


|  | Note | $\begin{array}{r} \hline 30 \text { September } \\ 2011 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \hline 30 \text { September } \\ 2010 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \hline 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and Cash Equivalents | 6 | 64,121 | 77,741 | 86,170 |
| Derivative Financial Instruments | 7 | 520 | 2,022 | 1,065 |
| Investment Securities | 8 | 2,181,510 | 1,848,316 | 2,110,334 |
| Loans and Advances to Customers | 9 | 2,702,957 | 2,533,768 | 2,625,884 |
| Other Assets | 10 | 5,647 | 814 | 2,964 |
| Deferred Tax Asset |  | 4,920 | 3,063 | 4,738 |
| Property, Plant and Equipment |  | 17,372 | 18,707 | 18,366 |
| Intangible Assets |  | 326 | 389 | 431 |
| Total Assets |  | 4,977,373 | 4,484,820 | 4,849,952 |
| Liabilities |  |  |  |  |
| Deposits from Customers | 12 | 4,561,492 | 4,102,460 | 4,441,969 |
| Derivative Financial Instruments | 7 | 902 | 1,288 | 1,157 |
| Current Tax Liability |  | 3,620 | 3,657 | 5,907 |
| Other Liabilities | 13 | 32,396 | 33,009 | 42,603 |
| Total Liabilities |  | 4,598,410 | 4,140,414 | 4,491,636 |
| Shareholder's Equity |  |  |  |  |
| Share Capital | 15 | 10,000 | 10,000 | 10,000 |
| Cash Flow Hedge Reserve | 14 | 220 | 838 | 640 |
| Retained Earnings | 15 | 368,743 | 333,568 | 347,676 |
| Total Shareholder's Equity |  | 378,963 | 344,406 | 358,316 |
| Total Liabilities and Shareholder's Equity |  | 4,977,373 | 4,484,820 | 4,849,952 |
| Total Interest Earning and Discount Bearing Assets |  | 4,940,928 | 4,453,720 | 4,814,495 |
| Total Interest and Discount Bearing Liabilities |  | 4,348,976 | 3,901,678 | 4,246,102 |


|  | 30 September 2011 Unaudited $\$ 000$ | 30 September 2010 Unaudited $\$ 000$ | $\begin{array}{r} \hline 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Cash Flows from Operating Activities |  |  |  |
| Cash provided from (applied to): |  |  |  |
| Interest Income Received | 138,585 | 131,844 | 268,353 |
| Other Income Received | 5,590 | 6,777 | 10,689 |
| Interest Paid | $(69,994)$ | $(59,062)$ | $(173,677)$ |
| Operating Expenditure | $(27,655)$ | $(22,192)$ | $(38,022)$ |
| Taxation Paid | $(11,692)$ | $(13,173)$ | $(19,423)$ |
| Cash Flows from Operating Profits before Changes in Operating Assets and Liabilities | 34,834 | 44,194 | 47,920 |
| Changes in Operating Assets and Liabilities |  |  |  |
| Increase in Loans and Advances to Customers | $(80,417)$ | $(127,790)$ | $(220,848)$ |
| Derivative Financial Instruments | (130) | 2,276 | 2,545 |
| Increase in Deposits from Customers | 101,558 | 51,097 | 412,710 |
| Cash Flow from Operating Assets and Liabilities | 21,011 | $(74,417)$ | 194,407 |
| Net Cash Flow from Operating Activities | 55,845 | $(30,223)$ | 242,327 |
| Cash Flows from Investing Activities |  |  |  |
| Cash was provided from (applied to): |  |  |  |
| Investment Securities Purchased | $(71,267)$ | 23,294 | $(237,283)$ |
| Property, Plant and Equipment Purchased | (153) | $(1,043)$ | $(1,800)$ |
| Intangible Assets Purchased | (24) |  | (187) |
| Net Cash Flow from Investing Activities | $(71,444)$ | 22,251 | $(239,270)$ |
| Cash Flows from Financing Activities |  |  |  |
| Cash provided from (applied to): |  |  |  |
| Dividends Paid | $(6,450)$ | $(8,350)$ | $(10,950)$ |
| Net Cash Flow from Financing Activities | $(6,450)$ | $(8,350)$ | $(10,950)$ |
| Net Increase/(Decrease) in Cash and Cash Equivalents | $(22,049)$ | $(16,322)$ | $(7,893)$ |
| Add Cash and Cash Equivalents at Beginning of the Year | 86,170 | 94,063 | 94,063 |
| Cash and Cash Equivalents at End of Period | 64,121 | 77,741 | 86,170 |


| 30 September | 30 September | $\mathbf{3 1}$ March |  |
| ---: | ---: | ---: | ---: |
| 2011 |  |  |  |
| 2010 | 2011 |  |  |
|  | Unaudited | Unaudited | Audited |
| $\$ 000$ | $\$ 000$ | $\$ 000$ |  |

Reconciliation of Net Profit after Taxation To Net Cash Flows from Operating Activities

| Net Profit after Taxation | 23,697 | 19,289 | 39,847 |
| :---: | :---: | :---: | :---: |
| Add Movements in Statement of Financial Position Items |  |  |  |
| Accounts Payable | 11,579 | 24,485 | 8,125 |
| Provision for Tax | $(2,287)$ | $(3,416)$ | $(3,476)$ |
| Deposits from Customers | 101,558 | 51,097 | 412,710 |
| Deferred Tax Asset | (181) | - | 2,144 |
| Accounts Receivable | $(1,698)$ | $(1,693)$ | $(5,572)$ |
| Derivative Financial Instruments | (130) | 2,276 | 2,545 |
| Loans and Advances to Customers | $(80,417)$ | $(127,790)$ | $(220,848)$ |
|  | 28,424 | $(55,041)$ | 195,628 |
| Add Non- Cash Items |  |  |  |
| Depreciation | 1,146 | 1,079 | 2,177 |
| Effect of Change In Tax Legislation | - | 3,461 | 2,311 |
| Impairment Losses on Advances to Customers | 2,449 | 875 | 2,105 |
| Amortisation of Intangible Assets | 129 | 114 | 259 |
|  | 3,724 | 5,529 | 6,852 |
| Net Cash Flow from Operating Activities | 55,845 | $(30,223)$ | 242,327 |
| Reconciliation of Cash and Cash Equivalents to the Statement of Financial Position |  |  |  |
| Cash and Balances with Reserve Bank | 58,956 | 74,132 | 82,442 |
| Cash and Cash at Bank | 5,165 | 3,609 | 3,728 |
| Total Cash and Cash Equivalents at End of Period | 64,121 | 77,741 | 86,170 |

## Notes to the Interim Financial Statements

## For The Six Months Ended 30 September 2011

## 1. Statement of Accounting Policies

The financial statements of the Bank incorporated in this Disclosure Statement have been prepared in accordance with the requirements of NZ IAS 34 Interim Financial Reporting and should be read in conjunction with the 31 March 2011 Annual Report.

There have been no changes in accounting policies since the authorisation date of the 31 March 2011 Annual Report and Disclosure Statement on 26 May 2011.

Due to changes in disclosure requirements, certain comparative periods have been removed as they are no longer required. To ensure consistency with the current period, comparative figures have been restated where appropriate.

## 2. Net Interest Income

## Interest Income

Cash and Cash Equivalents
Investment Securities Loans and Advances to Customers*
Total Interest Income

| $\mathbf{3 0}$ September | 30 September | $\mathbf{3 1 ~ M a r c h ~}$ |
| ---: | ---: | ---: |
| $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |
| Unaudited | Unaudited | Audited <br> $\mathbf{\$ 0 0 0}$ |
| $\$ \mathbf{\$ 0 0 0}$ |  |  |
| 716 | 814 | 1,816 |
| 51,056 | 43,727 | 93,582 |
| 85,302 | 83,732 | 169,805 |
| $\mathbf{1 3 7 , 0 7 4}$ | $\mathbf{1 2 8 , 2 7 3}$ | $\mathbf{2 6 5 , 2 0 3}$ |
|  |  |  |
| 524 | $\mathbf{5 , 2 1 9}$ | $\mathbf{6 , 5 2 7}$ |
|  |  |  |
| $\mathbf{8 7 , 9 5 9}$ | $\mathbf{8 6 , 5 4 1}$ | $\mathbf{1 7 9 , 0 5 2}$ |
| $\mathbf{4 9 , 6 3 9}$ | $\mathbf{4 6 , 9 5 1}$ | $\mathbf{9 2 , 6 7 8}$ |

*Interest income on Loans and Advances to Customers includes interest earned on Impaired Assets of $\$ 0.134 \mathrm{~m}$ ( $\$ 0.129 \mathrm{~m} ; 30$ Sept 2010, $\$ 0.243 \mathrm{~m} ; 31$ March 2011)

## 3. Other Operating Income

Lending and Credit Facility Related Income Commission and Other Trading Income* Gain/(Loss) in Fair Value on Derivatives Other Income

| 2,078 | 1,602 | 3,291 |
| ---: | ---: | ---: |
| 5,051 | 4,545 | 9,014 |
| 202 | $(202)$ | $(378)$ |
| 943 | 878 | 957 |
| $\mathbf{8 , 2 7 4}$ | $\mathbf{6 , 8 2 3}$ | $\mathbf{1 2 , 8 8 4}$ |

*Includes income from TSB Realty, and TSB Foreign Exchange.

## 4. Operating Expenses

Auditors Remuneration:

Statutory Audit
Other Assurance Services
Depreciation:
Buildings
Computer Equipment
Other
Amortisation of Intangible Assets
Directors' Fees
Personnel Expenses
Defined Contribution Plan
Information Technology Expenses
Premises Occupancy
Marketing
Other Expenses

|  |  |  |
| ---: | ---: | ---: |
| 47 | 64 | 125 |
|  | - | - |
| 568 | 500 | 1,018 |
| 177 | 181 | 374 |
| 401 | 398 | 785 |
| 129 | 114 | 259 |
| 196 | 185 | 363 |
| 8,390 | 7,627 | 16,583 |
| 265 | 198 | 456 |
| 3,045 | 2,597 | 5,426 |
| 1,067 | 951 | 2,062 |
| 3,405 | 3,416 | 6,368 |
| 4,783 | 4,161 | 8,180 |
| $\mathbf{2 2 , 5 4 4}$ | $\mathbf{2 0 , 3 9 2}$ | $\mathbf{4 1 , 9 9 9}$ |

## Notes to the Interim Financial Statements

For The Six Months Ended 30 September 2011

|  | 30 September | 30 September | 31 March |
| ---: | ---: | ---: | ---: |
|  | 2011 | 2010 | 2011 |
|  | Unaudited | Unaudited | Audited |
|  | $\$ 000$ | $\$ 000$ | $\$ 000$ |

## 5. TAXATION

Net Profit before Taxation
Tax at 28\%
Tax at $30 \%$
Tax Effect of Expenses not Deductible
Tax Effect of Change in Tax Legislation
Taxation Expense

| 32,920 | 32,507 | 60,249 |
| ---: | ---: | ---: |
| 9,218 | - | - |
| - | 9,752 | 18,075 |
| 5 | 5 | 16 |
| - | 3,461 | 2,311 |
| $\mathbf{9 , 2 2 3}$ | $\mathbf{1 3 , 2 1 8}$ | $\mathbf{2 0 , 4 0 2}$ |

Reconciliation of Income Tax Expense
Current Taxation
Deferred Taxation
Taxation Expense

|  |  |  |
| ---: | ---: | ---: |
| 9,223 | 9,757 | 18,091 |
| - | 3,461 | 2,311 |
| $\mathbf{9 , 2 2 3}$ | $\mathbf{1 3 , 2 1 8}$ | $\mathbf{2 0 , 4 0 2}$ |

With effect from the 2011/2012 income year, a 0\% depreciation rate applies to "Buildings" that have an estimated useful life of 50 years or more. This means, that from the beginning of the 2011/2012 income year, no further tax depreciation can be claimed. Also with effect from 2011/2012 income year, the company tax rate has dropped from $30 \%$ to $28 \%$.

## 6. LIQUIDITY RISK

The Bank holds the following financial assets for the purpose of managing liquidity risk: Other term securities held are available for liquidity should circumstances necessitate.
Cash and Cash Equivalents
Cash Holdings
Balances with Reserve Bank

Registered Bank Investments
Total Core Liquid Assets

| 5,165 | 3,609 | 3,728 |
| ---: | ---: | ---: |
| 58,956 | 74,132 | 82,442 |
| $\mathbf{6 4 , 1 2 1}$ | $\mathbf{7 7 , 7 4 1}$ | $\mathbf{8 6 , 1 7 0}$ |
|  |  |  |
| $\mathbf{4 9 5 , 0 0 0}$ | $\mathbf{4 9 0 , 0 0 0}$ | $\mathbf{5 4 5 , 0 0 0}$ |
|  |  |  |
| $\mathbf{5 5 9 , 1 2 1}$ | $\mathbf{5 6 7 , 7 4 1}$ | $\mathbf{6 3 1 , 1 7 0}$ |

## 7. Derivative Financial Instruments

The Bank uses Interest Rate Swaps to manage the interest rate exposure on identified fixed rate Loans and Investment Securities.


|  | As at 31 March 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Notional Fair Value |  |  |
|  | Amount | Assets | Liabilities |
|  | Audited | Audited | Audited |
|  | \$000 | \$000 | \$000 |
| Interest Rate Contracts - Swaps | 24,500 | - | 1,157 |

## Notes to the Interim Financial Statements

## 7. Derivative Financial Instruments - continued

## Cash Flow Hedges

The Bank uses interest rate options to hedge the interest rate risk on interest bearing assets and liabilities. Interest Rate Options (CAPS and FLOORS) are used to hedge the forecasted interest cash flows affected by the rise and fall of interest rates.


The time periods in which the cash flows are expected to occur and affect the income statement are:

|  | Within 1 year | 1-5 years | Over 5 years |
| :---: | :---: | :---: | :---: |
| 30 September 2011 Cash inflows |  |  |  |
|  | 268 | 87 | - |
|  | Within 1 year | 1-5 years | Over 5 years |
| 30 September 2010 |  |  |  |
| Cash inflows | 1,659 | - | - |
|  | Within 1 year | 1-5 years | Over 5 years |
| 31 March 2011 |  |  |  |
| Cash inflows | 928 | 29 | - |
| 8. Investment Securities |  |  |  |
|  | 30 September | 30 September | 31 March |
|  | 2011 | 2010 | 2011 |
|  | Unaudited | Unaudited | Audited |
|  | \$000 | \$000 | \$000 |
| Local Authority Securities | 616,380 | 651,416 | 640,751 |
| Registered Bank Securities | 459,210 | 288,347 | 399,671 |
| Registered Bank Term Investments | 495,000 | 490,000 | 545,000 |
| Other Investments * | 610,920 | 418,553 | 524,912 |
|  | 2,181,510 | 1,848,316 | 2,110,334 |

[^0]
## 9. Loans and Advances to Customers

Residential Mortgages
Community
Commercial
Farming
Other *
Total Gross Loans and Advances to Customers
Less Provision for Doubtful Debts (see note 11)
Total Loans and Advances to Customers

* Other is inclusive of other Retail Lending and Visa balances.

| Note | 30 September | 30 September | 31 March |
| :--- | ---: | ---: | ---: |
|  | 2011 | 2010 | 2011 |
|  | Unaudited | Unaudited | Audited |
|  | $\$ 000$ | $\$ 000$ | $\$ 000$ |

## 10.0ther Assets

Trade and 0ther Receivables

| 5,647 | 814 | $\mathbf{2 , 9 6 4}$ |
| ---: | ---: | ---: |
| $\mathbf{5 , 6 4 7}$ | $\mathbf{8 1 4}$ | $\mathbf{2 , 9 6 4}$ |

## 11. Credit Risk Management and Asset Quality

Other Impaired Assets are any credit exposures for which an impairment loss is required to be recognised in accordance with NZ IAS 39. The majority of the Bank's provisions for impairment are made on a collective basis. The loan portfolio is predominantly residential mortgages which are secured by a first mortgage over freehold dwellings. For overdrafts and visa balances, some are unsecured as well as secured by obligation mortgages, which cover all undertakings with the Bank. The Bank does not have any restructured assets, assets acquired through the enforcement of security, or assets under administration.

The credit quality of Loans and Advances to Customers that were neither past due or impaired can be assessed by reference to the bank's internal rating system. At the origination of Loans and Advances to Customers, loans are risk graded based on debt servicing ability and Loan-to-Valuation (LVR) ratios. These risk grades are reviewed periodically for adverse changes during the loans life. Interest continues to be accrued on all loans. No interest has been foregone in any period.

Note that all amounts in the tables below represent "On Balance Sheet" amounts.
(a) Credit Quality Information for Loans and Advances to Customers

Gross Loans and Advances to Customers by Credit Quality
Neither Past Due or Impaired
Past Due Assets Not Impaired
Impaired Assets
Total Gross Loans and Advances to Customers

| $\mathbf{3 0}$ September | $\mathbf{3 0}$ September | $\mathbf{3 1}$ March |
| ---: | ---: | ---: |
| $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |
| Unaudited | Unaudited | Audited |
| $\mathbf{\$ 0 0 0}$ | $\mathbf{\$ 0 0 0}$ | $\mathbf{\$ 0 0 0}$ |
| $2,665,185$ | $2,488,320$ | $2,581,134$ |
| 51,649 | 60,486 | 57,964 |
| 4,013 | 2,107 | 3,991 |
| $\mathbf{2 , 7 2 0 , 8 4 7}$ | $\mathbf{2 , 5 5 0 , 9 1 3}$ | $\mathbf{2 , 6 4 3 , 0 8 9}$ |

Lending commitments to customers were $\$ 76.0 \mathrm{~m}$ as at 30 September 2011 ( $\$ 71.0 \mathrm{~m} ; 30$ September 2010 and $\$ 80.9 \mathrm{~m} ; 31$ March 2011).
Note: In all previous Disclosure Statements, Past Due Assets have not included Loans Less than 30 days overdue. For this Disclosure, comparative amounts have been restated, with a compensating change to the amount of Loans classified Neither Past Due or Impaired.

Past Due Assets Not Impaired
As at 30 September 2011
Unaudited
\$000
Less than 30 days
Over 30 days
60 to 89 days
Over 90 days
Balance at End of Period

| Residential <br> Mortgage <br> Loans | Corporate <br> Exposures | Other <br> Exposures | Total Credit <br> Exposures |
| ---: | ---: | ---: | ---: |
| 32,749 | 1,970 | 5,063 | 39,782 |
| 2,504 | 69 | 109 | 2,682 |
| 1,435 | 486 | 5 | 1,926 |
| 5,795 | 1,446 | 18 | 7,259 |
| $\mathbf{4 2 , 4 8 3}$ | $\mathbf{3 , 9 7 1}$ | $\mathbf{5 , 1 9 5}$ | $\mathbf{5 1 , 6 4 9}$ |

## Notes to the Interim Financial Statements

## 11. Credit Risk Management and Asset Quality - continued

## Movements in Individually Impaired Assets

As at 30 September 2011
Unaudited
\$000
Balance at Beginning of Period
Additions
Amounts Written Off
Deletions
Balance at End of Period

| Residential <br> Mortgage <br> Loans | Corporate <br> Exposures | Other <br> Exposures | Total Credit <br> Exposures |
| ---: | ---: | ---: | ---: |
| 3,991 | - | - | 3,991 |
| 694 | 1,854 | - | 2,548 |
| $(1,495)$ | - | - | $(1,495)$ |
| $(1,031)$ | - | - | $(1,031)$ |
| $\mathbf{2 , 1 5 9}$ | $\mathbf{1 , 8 5 4}$ | - | $\mathbf{4 , 0 1 3}$ |

The estimated fair value of collateral and other charges related to financial assets that are individually impaired is $\$ 3.123$ million.
Impairment Losses charged to Income Statement

| (osses charged to licome Stement | $\begin{array}{r} 30 \text { September } \\ 2011 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | 30 September <br> 2010 <br> Unaudited \$000 | $\begin{array}{r} 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Collective Provisions | 250 | 500 | 1,000 |
| Specific Provisions | 435 | (215) | (655) |
| Bad Debts | 1,764 | 590 | 2,969 |
| Total Impairment Losses charged to Income Statement | 2,449 | 875 | 3,314 |

(b) Movements in balances of Total Credit Impairment Allowances

Specific Provision for Doubtful Debts
As at 30 September 2011
Unaudited
\$000
Balance at Beginning of Period
Add New Provisions
Less Amounts Charged to Income Statement
Less Amounts Received
Balance at End of Period

| Residential <br> Mortgage <br> Loans | Corporate <br> Exposures | Other <br> Exposures | Total Credit <br> Exposures |
| ---: | ---: | ---: | ---: |
| 1,105 | - | - | 1,105 |
| 1,480 | 905 | - | 2,385 |
| $(1,950)$ | - | - | $(1,950)$ |
| - | - | - | - |
| 635 | $\mathbf{9 0 5}$ | - | $\mathbf{1 , 5 4 0}$ |

Collective Provision for Doubtful Debts
As at 30 September 2011
Unaudited
\$000
Balance at Beginning of Period
Charged (Credit) to Income Statement
Balance at End of Period

| Residential <br> Mortgage <br> Loans | Corporate <br> Exposures | Other <br> Exposures | Total Credit <br> Exposures |
| ---: | ---: | ---: | ---: |
| 15,056 | 641 | 403 | $\mathbf{1 6 , 1 0 0}$ |
| 233 | 10 | 7 | $\mathbf{2 5 0}$ |
| $\mathbf{1 5 , 2 8 9}$ | $\mathbf{6 5 1}$ | $\mathbf{4 1 0}$ | $\mathbf{1 6 , 3 5 0}$ |

Total Provision for Impairment Loss

Specific Provision for Doubtful Debts
Collective Provision for Doubtful Debts
Total Provision for Impairment Loss

| $\mathbf{3 0}$ September | $\mathbf{3 0}$ September | $\mathbf{3 1}$ March |
| ---: | ---: | ---: |
| $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |
| Unaudited | Unaudited | Audited |
| $\mathbf{\$ 0 0 0}$ | $\mathbf{\$ 0 0 0}$ | $\mathbf{\$ 0 0 0}$ |
| 1,540 |  |  |
| 16,350 | 1,545 | 1,105 |
| $\mathbf{1 7 , 8 9 0}$ | 15,600 | 16,100 |
|  | $\mathbf{1 7 , 1 4 5}$ | $\mathbf{1 7 , 2 0 5}$ |

## Notes to the Interim Financial Statements

For The Six Months Ended 30 September 2011

## 11. Credit Risk Management and Asset Quality - continued

(c) Concentrations Of Credit Exposures

Concentrations of Credit Exposures arise where the Bank is exposed to risk in activities or industries of a similar nature. Australian and New Zealand Standard Industrial Classification ("ANZSIC") codes have been used as the basis for disclosing customer industry sectors. An analysis of financial assets by geographical region and industry sector as at balance date is as follows:

|  | 30 September 2011 Unaudited \$000 | $\begin{array}{r} 30 \text { September } \\ 2010 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| Taranaki | 1,528,822 | 1,447,954 | 1,509,416 |
| Rest of New Zealand | 3,437,656 | 3,029,016 | 3,330,177 |
| Provision for Impairment Loss | $(17,890)$ | $(17,145)$ | $(17,205)$ |
| Total Exposures by Geographic Region | 4,948,588 | 4,459,825 | 4,822,388 |
| Agriculture | 93,282 | 79,673 | 80,251 |
| Utilities | 438,388 | 230,000 | 347,393 |
| Communications | 40,500 | 40,500 | 40,500 |
| Government and Public Authorities | 616,124 | 651,000 | 748,804 |
| Finance | 1,043,511 | 881,753 | 948,302 |
| Housing | 2,452,315 | 2,300,006 | 2,393,120 |
| Personal | 45,907 | 45,282 | 45,839 |
| Community | 5,999 | 3,573 | 4,874 |
| Commercial | 230,452 | 245,183 | 230,510 |
| Provision for Impairment Loss | $(17,890)$ | $(17,145)$ | $(17,205)$ |
| Total Exposures by Industry | 4,948,588 | 4,459,825 | 4,822,388 |
| Derivative Financial Instruments | 520 | 2,022 | 1,065 |
| Other Assets | 5,647 | 814 | 2,963 |
| Deferred Tax Asset | 4,920 | 3,063 | 4,739 |
| Property, Plant and Equipment | 17,372 | 18,707 | 18,366 |
| Intangible Assets | 326 | 389 | 431 |
| Total Assets | 4,977,373 | 4,484,820 | 4,849,952 |

## (d) Concentrations Of Funding

Concentrations of Funding arise where the Bank is funded by industries of a similar nature or in particular geographics.
An analysis of financial liabilities by industry sector and geography at balance date is as follows:

## Retail Deposits

Taranaki
Rest of New Zealand
Total Funding by Geographic Region
Government and Public Authorities
Finance
Households
Community
Commercial
Total Funding by Industry
Derivative Financial Instruments
Current Tax Liability
Other Liabilities
Deferred Tax Liability
Total Liabilities

|  |  |  |
| ---: | ---: | ---: |
| $2,248,973$ | $2,118,222$ | $2,207,851$ |
| $2,312,519$ | $\mathbf{1 , 9 8 4 , 2 3 8}$ | $2,234,118$ |
| $\mathbf{4 , 5 6 1 , 4 9 2}$ | $\mathbf{4 , 1 0 2 , 4 6 0}$ | $\mathbf{4 , 4 4 1 , 9 6 9}$ |
|  |  |  |
| 16,394 | 18,276 | 18,705 |
| 49,818 | - | 44,802 |
| $4,416,875$ | $4,006,904$ | $4,296,283$ |
| 30,318 | 29,854 | 31,998 |
| 48,087 | 47,426 | 50,181 |
| $\mathbf{4 , 5 6 1 , 4 9 2}$ | $\mathbf{4 , 1 0 2 , 4 6 0}$ | $\mathbf{4 , 4 4 1 , 9 6 9}$ |
| 902 | 1,288 | 1,157 |
| 3,620 | 3,657 | 5,907 |
| 32,396 | 33,008 | 42,602 |
| - | - | - |
| $\mathbf{4 , 5 9 8 , 4 1 0}$ | $\mathbf{4 , 1 4 0 , 4 1 3}$ | $\mathbf{4 , 4 9 1 , 6 3 5}$ |

## Notes to the Interim Financial Statements

For The Six Months Ended 30 September 2011

## 11. Credit Risk Management and Asset Quality - continued

(e) Concentrations of Credit Exposures to Individual Counterparties

The following disclosures show the number of individual counterparties (not being members of groups of closely related counterparties) or groups of closely related counterparties (excluding central government of any country with a long-term credit rating of A - or A 3 or above, or its equivalent, or any bank with a long-term credit rating of A - or A 3 or above, and connected persons), where the period end and peak end-of-day credit exposures equalled or exceeded 10\% of the Banks equity as at balance date. The peak aggregate end of day credit exposures is the greater of actual credit exposures for the most recent quarter. The amount is then divided by Shareholder's Equity as at the end of the quarter. Credit exposures disclosed are based on actual exposures.

Note there is only one bank counterparty with a long-term credit rating below A- or A3, and at 30 September 2011 both Balance Date and Peak Exposure bandings were below 10\% of Equity. The credit rating is applicable to an entity's long term senior unsecured obligations payable in New Zealand, in New Zealand dollars.

|  | 30 September 2011 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Percentage of <br> Shareholder's Equity | Number of Non Bank Counterparties |  |  |  |
|  | " $\mathbf{A}$ " Rated | " $\mathbf{B \prime}$ Rated | Unrated | Total |
| As at Balance Date |  |  |  |  |
| $11 \%-15 \%$ | 2 | 1 | 1 | 4 |
| $16 \%-20 \%$ | - | 2 | 1 | 3 |
| $21 \%-25 \%$ | 1 | - | - | 1 |
| $41 \%-45 \%$ | 1 | - | - | 1 |
| Total | $\mathbf{4}$ | $\mathbf{3}$ | $\mathbf{2}$ | $\mathbf{9}$ |
|  |  |  |  |  |
| Peak Exposure |  |  |  |  |
| $11 \%-15 \%$ | 2 | 1 | 1 | 4 |
| $16 \%-20 \%$ | - | 2 | 1 | 3 |
| $21 \%-25 \%$ | 1 | - | - | 1 |
| $41 \%-45 \%$ | 1 | - | - | 1 |
| Total | $\mathbf{4}$ | $\mathbf{3}$ | $\mathbf{2}$ | $\mathbf{9}$ |

Note:
" $A$ " Rated - those counterparties that have a long-term credit rating of $A-$ or $A 3$ or above, or its equivalent.
" B " Rated - those counterparties that have a long-term credit rating of at least BBB- or Baa3, or its equivalent, and at most

BBB+ or Baa1, or its equivalent.
Unrated - those counterparties that do not have a long-term credit rating. For 30 September 2011 these relate to Local Authorities and Utilities.

## 12. Deposits From Customers

|  | 30 September <br> 2011 <br> Unaudited \$000 | 30 September 2010 Unaudited \$000 | 31 March 2011 Audited \$000 |
| :---: | :---: | :---: | :---: |
| Retail Term Deposits | 2,243,910 | 1,986,177 | 2,141,652 |
| On Call Deposits Bearing Interest | 2,055,248 | 1,915,501 | 2,083,248 |
| On Call Deposits Not Bearing Interest | 212,516 | 200,782 | 172,267 |
| Wholesale Deposits | 49,818 |  | 44,802 |
|  | 4,561,492 | 4,102,460 | 4,441,969 |

All creditors and depositors are ranked equally and have equal priority to any creditor claims. Wholesale Deposits consist of Registered Certificates of Deposit.

## 13. Other Liabilities

Employee Entitlements

| 4,536 | 3,927 | 5,287 |
| ---: | ---: | ---: |
| 2,630 | 2,600 | 6,450 |
| 25,230 | 26,482 | 30,866 |
| $\mathbf{3 2 , 3 9 6}$ | $\mathbf{3 3 , 0 0 9}$ | $\mathbf{4 2 , 6 0 3}$ |

## Notes to the Interim Financial Statements

For The Six Months Ended 30 September 2011
All creditors and depositors are ranked equally and have equal priority to any creditor claims.

|  | Note | $\begin{array}{r} \hline 30 \text { September } \\ 2011 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \hline 30 \text { September } \\ 2010 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} \hline 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| 14. Cash Flow Hedge Reserve |  |  |  |  |
| Opening Balance |  | 640 | 4,246 | 4,246 |
| Effective Portion of Changes in Fair Value |  | (60) | 350 | 1,350 |
| Fair Value Movements Transferred to Income Statement |  | (524) | $(5,219)$ | $(6,527)$ |
| Deferred Income Tax |  | 164 | 1,461 | 1,571 |
| Balance at End of Period |  | 220 | 838 | 640 |

## 15 Share Capital \& Retained Earnings

## Share Capital

Issued and Fully Paid Up Capital:
20,000,000 Ordinary Shares

| 10,000 | 10,000 | 10,000 |
| ---: | ---: | ---: |

All ordinary Shares have equal voting rights and share equally in dividends and assets on winding up. All shares are held by the TSB Community Trust. Dividends are recognised in the financial year in which they are authorised and approved by the Board of Directors.

Retained Earnings
Opening Balance
Net Profit after Taxation
Dividends
Balance at End of Period

| $\mathbf{3 4 7 , 6 7 6}$ | $\mathbf{3 1 6 , 8 7 9}$ | $\mathbf{3 1 6 , 8 7 9}$ |
| ---: | ---: | ---: |
| 23,697 | 19,289 | 39,847 |
| $\mathbf{3 7 1 , 3 7 3}$ | $\mathbf{3 3 6 , 1 6 8}$ | $\mathbf{3 5 6 , 7 2 6}$ |
| $(2,630)$ | $(2,600)$ | $(9,050)$ |
| $\mathbf{3 6 8 , 7 4 3}$ | $\mathbf{3 3 3 , 5 6 8}$ | $\mathbf{3 4 7 , 6 7 6}$ |

## 16. DIVIDEND

|  | 30 September 2011 |  | 30 September 2010 |  | 31 March 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$000 | Share | \$000 | Share | \$000 | Share |
| Interim | 2,630 | 0.132 | 2,600 | 0.130 | 2,600 | 0.130 |
| Final | - | - | - |  | 6,450 | 0.323 |
|  | 2,630 | 0.132 | 2,600 | 0.130 | 9,050 | 0.453 |

## 17. Fair Value Of Financial Instruments

The following table summarises the carrying amounts and fair values of those financial assets and financial liabilities.

| As at 30 September 2011 Unaudited | Note | Hedging | Held-forTrading | Held-toMaturity | Loans and Receivables | Other Amortised Cost | Total <br> Carrying <br> Amount | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Assets |  |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | 6 | - |  | - |  | 64,121 | 64,121 | 64,121 |
| Derivative Financial Instruments | 7 | 520 | - | - | - |  | 520 | 520 |
| Investment Securities | 8 | - | - | 2,181,510 | - |  | 2,181,510 | 2,264,268 |
| Loans and Advances to Customers | 9 | - |  |  | 2,702,957 |  | 2,702,957 | 2,724,758 |
| Other Assets | 10 | - | - | - | 5,647 | - | 5,647 | 5,647 |
| Total Financial Assets |  | 520 | - | 2,181,510 | 2,708,604 | 64,121 | 4,954,755 | 5,059,314 |
| Financial Liabilities |  |  |  |  |  |  |  |  |
| Deposits from Customers | 12 | - | - | - | - | 4,561,492 | 4,561,492 | 4,582,530 |
| Derivative Financial Instruments | 7 | - | 902 | - | - | - | 902 | 902 |
| Other Liabilities | 13 | - | - | - | - | 27,860 | 27,860 | 27,860 |
| Total Financial Liabilities |  | - | 902 | - | - | 4,589,352 | 4,590,254 | 4,611,292 |

## Notes to the Interim Financial Statements

## 18. Market Risk Management

Market risk is the risk that movements in the level or volatility of market rates and prices will affect the Bank's income or the value of its holdings of financial instruments.
(a) Interest Rate Repricing Schedule

The interest rate repricing schedule of on-balance sheet financial assets and financial liabilities has been prepared on the basis of contractual maturity or next repricing date, whichever is earlier.

| As at 30 September 2011 Unaudited | $\begin{array}{r} \text { On } \\ \text { Demand } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} 0-3 \\ \text { Months } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} 3-6 \\ \text { Months } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} 6-12 \\ \text { Months } \\ \$ 000 \\ \hline \end{array}$ | 1-2 <br> Years \$000 | Over 2 Years $\$ 000$ | Interest Rate Insensitive \$000 | $\begin{aligned} & \text { Total } \\ & \$ 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | 58,956 | - | - | - | - |  | 5,165 | 64,121 |
| Derivative Financial Instruments | - | - | - | - | - | - | 520 | 520 |
| Investment Securities | - | 1,589,310 | 54,288 | 76,825 | 74,610 | 386,477 | - | 2,181,510 |
| Loans and Advances to Customers | 1,358,225 | 167,121 | 105,245 | 536,350 | 421,633 | 132,273 | $(17,890)$ | 2,702,957 |
| Other Financial Assets | , | - | - | - | - |  | 5,647 | 5,647 |
| Total Financial Assets | 1,417,181 | 1,756,431 | 159,533 | 613,175 | 496,243 | 518,750 | $(6,558)$ | 4,954,755 |
| Non-Financial Assets | - | - | - | - | - |  | 22,618 | 22,618 |
| Total Assets | 1,417,181 | 1,756,431 | 159,533 | 613,175 | 496,243 | 518,750 | 16,060 | 4,977,373 |
| Liabilities |  |  |  |  |  |  |  |  |
| Deposits | 1,529,587 | 616,193 | 745,700 | 775,955 | 192,051 | 489,490 | 212,516 | 4,561,492 |
| Derivative Financial Instruments | - | - | - | - | - | - | 902 | 902 |
| Other Financial Liabilities | - | - | - | - | - |  | 27,860 | 27,860 |
| Total Financial Liabilities | 1,529,587 | 616,193 | 745,700 | 775,955 | 192,051 | 489,490 | 241,278 | 4,590,254 |
| Non-Financial Liabilities | - | - | - | - | - | - | 8,156 | 8,156 |
| Total Liabilities | 1,529,587 | 616,193 | 745,700 | 775,955 | 192,051 | 489,490- | 249,434 | 4,598,410 |
| Lending Commitments | - | 75,970 | - | - | - | - | - | 75,970 |
| Derivative Notional Principals | - | 25,311 | $(10,000)$ | - | $(10,000)$ | $(5,311)$ | - | - |

## Notes to the Interim Financial Statements

For The Six Months Ended 30 September 2011

## 18. MARKEt Risk MANAGEMENT - continued

## (b) Sensitivity Analysis

In accordance with NZ IFRS 7, an assessment has been undertaken of the market risk sensitivity of net interest earnings and equity over the next 12 months based on a fluctuation in interest rates.

Gap analysis and limits provide the operational management tool, while analysis of expected changes in market value of equity provides additional information. The use of net interest earnings at risk is another method used to manage the Balance Sheet interest rate risk.

## Next 12 Months Interest Earnings

The risk, or sensitivity, of the net interest earnings over the next twelve months for a change in interest rates is measured on a monthly basis. Risk is measured assuming an immediate one percent parallel movement in interest rates across the whole yield curve. Potential variations in net interest earnings are measured using a model that takes into account the known current and projected future changes in Balance Sheet assets and liability levels and mix.

The figures in the table below indicate the outcome of this risk measure for the current and comparative periods, expressed as a percentage of reported interest income. A positive number indicates that a rate increase is positive for net interest income over the next 12 months. Conversely a negative number signifies that a rate increase is negative for the next 12 months net interest income. Ranges of negative $2 \%$ to positive $2 \%$ overnight parallel shifts in the yield curve are modelled.

|  | $\%$ Change in Net Interest |  |  |
| :---: | ---: | ---: | ---: |
|  | $\mathbf{3 0}$ September | $\mathbf{3 0}$ September | $\mathbf{3 1}$ March |
| Scenarios | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |
| $-2.0 \%$ | Unaudited | Unaudited | Audited |
| $-1.0 \%$ | $-19.9 \%$ | $-2.7 \%$ | $-18.3 \%$ |
| $+1.0 \%$ | $-11.6 \%$ | $-2.7 \%$ | $-10.7 \%$ |
| $+2.0 \%$ | $+13.0 \%$ | $+4.2 \%$ | $+12.4 \%$ |
|  | $+26.6 \%$ | $+8.6 \%$ | $+25.7 \%$ |

## Market Value of Shareholder's Equity

The Market Value of Shareholder's Equity (MVSE) is market value of assets and derivatives less the market value of liabilities. The table below represents the Market Value of Shareholder's Equity given by parallel rate movements in the yield curve.

The outcome of this risk measure for the current and comparative periods, is expressed as a percentage of reported Shareholder's Equity. A positive number indicates that a rate increase is positive for MVSE over the next 12 months. Conversely a negative number signifies that a rate increase is negative for the next 12 months MVSE. Ranges of negative $2 \%$ to positive $2 \%$ overnight parallel shifts in the yield curve are modelled.

|  | $\%$ Change in MVSE |  |  |
| :---: | ---: | ---: | ---: |
|  | $\mathbf{3 0}$ September $\mathbf{3 0}$ September $\mathbf{3 1}$ March <br> Scenarios $\mathbf{2 0 1 1}$ $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ |  |
| $-2.0 \%$ | Unaudited | Unaudited | Audited |
| $-1.0 \%$ | $-6.1 \%$ | $-0.7 \%$ | $-2.1 \%$ |
| $+1.0 \%$ | $-3.7 \%$ | $-0.1 \%$ | $-1.2 \%$ |
| $+2.0 \%$ | $+3.9 \%$ | $+0.5 \%$ | $+1.3 \%$ |
|  | $+7.8 \%$ | $+1.1 \%$ | $+2.5 \%$ |

## Notes to the Interim Financial Statements

## For The Six Months Ended 30 September 2011

## 19. Liquidity Risk Management

The following table analyses the Bank's financial assets and financial liabilities into relevant maturity groupings based on the remaining period as at balance date to the contractual maturity date. The amounts disclosed in the tables are the contractual undiscounted cash flows and include principal and future interest cash flows, and therefore will not agree to the carrying values on the Statement of Financial Position.

| Contractual Cash Flows As at 30 September 2011 Unaudited | Demand \$000 | $0-1$ <br> Month <br> \$000 | 1-3 <br> Months \$000 | $\begin{array}{r} 3-12 \\ \text { Months } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} 1-5 \\ \text { Years } \\ \$ 000 \\ \hline \end{array}$ | Over 5 Years \$000 | $\begin{aligned} & \text { Total } \\ & \$ 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Cash and Cash Equivalents | 64,121 | - |  | - | - |  | 64,121 |
| Derivative Financial Instruments | - | 520 | - | - | - | - | 520 |
| Investment Securities | - | 431,733 | 197,056 | 309,909 | 1,188,062 | 401,109 | 2,527,869 |
| Loans and Advances to Customers |  | 111,511 | 131,441 | 736,667 | 893,516 | 2,075,581 | 3,948,716 |
| Other Financial Assets | - | 5,647 | - | - | - | - | 5,647 |
| Total Financial Assets | 64,121 | 549,411 | 328,497 | 1,046,576 | 2,081,578 | 2,476,690 | 6,546,873 |
| Liabilities |  |  |  |  |  |  |  |
| Deposits | 2,261,676 | 286,572 | 417,270 | 1,402,254 | 236,960 | 2,627 | 4,607,359 |
| Derivative Financial Instruments | - | - | 124 | 221 | 557 | - | 902 |
| Other Financial Liabilities | - | 27,860 | - | - | - | - | 27,860 |
| Total Financial Liabilities | 2,261,676 | 314,432 | 417,394 | 1,402,475 | 237,517 | 2,627 | 4,636,121 |
| Lending Commitments (Off Balance Sheet) | - | 75,970 | - | - | - | - | 75,970 |

The expected maturity profile provides a better indication of future cash flows of assets and liabilities by incorporating retention rates for retail deposits, particularly term investments, and allowing for prepayment and amortisation of loans and advances based on historical data.

| Expected Cash Flows As at 30 September 2011 Unaudited | $\begin{array}{r} \text { On } \\ \text { Demand } \\ \$ 000 \\ \hline \end{array}$ | $0-1$ <br> Month \$000 | $\begin{array}{r} 1-3 \\ \text { Months } \\ \$ 000 \\ \hline \end{array}$ | 3-12 <br> Months <br> \$000 | 1-5 <br> Years \$000 | Over 5 Years \$000 | $\begin{aligned} & \text { Total } \\ & \$ 000 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |
| Loans and Advances to Customers |  | 16,727 | 19,716 | 110,500 | 134,027 | 3,667,746 | 3,948,716 |
| All Other Financial Assets | 64,121 | 437,900 | 197,056 | 309,909 | 1,188,062 | 401,109 | 2,598,157 |
| Total Financial Assets | 64,121 | 454,627 | 216,772 | 420,409 | 1,322,089 | 4,068,855 | 6,546,873 |
| Liabilities |  |  |  |  |  |  |  |
| Deposits from Customers | 113,084 | 28,657 | 41,727 | 140,225 | 23,696 | 4,259,970 | 4,607,359 |
| All Other Liabilities |  | 27,860 | 124 | 221 | 557 | - | 28,762 |
| Total Financial Liabilities | 113,084 | 56,517 | 41,851 | 140,446 | 24,253 | 4,259,970 | 4,636,121 |
| Lending Commitments (Off Balance Sheet) | - | 75,970 | - | - | - | - | 75,970 |

## Notes to the Interim Financial Statements

For The Six Months Ended 30 September 2011

## 20. Capital Adequacy

## (i) Capital Management Policies

The Bank is subject to regulation by the RBNZ. The RBNZ has set minimum regulatory capital requirements for banks that are consistent with the internationally agreed framework developed by the Basel Committee on Banking Supervision. These requirements define what is acceptable as capital and provide for methods of measuring the risks incurred by the Bank. The Bank must comply with RBNZ minimum capital adequacy ratios under its Conditions of Registration.

The Board of Directors has ultimate responsibility for capital adequacy, and approves capital policy and minimum capital levels and limits. These are typically at a higher level than required by the Regulator to reduce the risk of breaching conditions of registration. The Bank monitors its capital adequacy and reports this on a regular basis to the Board.

The Capital Adequacy tables set out on the following pages summarise the composition of regulatory capital and the capital adequacy ratios for the Bank for the period ended 30 September 2011. During the period the Bank complied with all RBNZ capital requirements to which it is subject. No changes have been made to the Board approved levels of regulatory capital to be held during the period.

## Basel II

The Basel Committee has issued a revised framework for the calculation of capital adequacy for banks, commonly known as Basel II. The Bank has adopted the "Standardised Approach" as per BS2A to calculate regulatory capital requirements under Basel II.

Pillar 2 of Basel II is intended to ensure that banks have adequate capital to support all risks in their business, and includes the requirement on banks to have an "Internal Capital Adequacy Assessment Process (ICAAP)" for assessing their overall capital adequacy in relation to risk profile and a strategy for maintaining adequate capital to support risk. The Bank's ICAAP has identified other areas of risk not covered by Pillar I (credit risk, market risk, and operational risk) and assigned a level of capital to them. These risks include but are not limited to strategic risk, reputational risk, environmental risk, liquidity risk, and ownership structure. The Bank has made an internal capital allocation of \$141m to cover these identified risks (30 September 2010, \$126m).

Total Capital Adequacy Ratios for the Bank as at 30 September 2011 are:

|  | $\begin{array}{r} 30 \text { Sept } \\ 2011 \\ \text { Unaudited } \end{array}$ | $\begin{array}{r} 30 \text { Sept } \\ 2010 \\ \text { Unaudited } \end{array}$ | 31 Mar <br> 2011 <br> Audited |
| :---: | :---: | :---: | :---: |
| Tier One | 16.09\% | 16.37\% | 15.78\% |
| Total Capital | 16.09\% | 16.37\% | 15.78\% |

(ii) Qualifying Capital Tier One Capital

Issued and fully paid up Share Capital
Retained Earnings
\$00

Current period's Reviewed/ Audited Retained Earnings
Less Deductions from Tier One Capital
Intangible Assets
Total Tier One Capital

| $(326)$ | $(389)$ | $(431)$ |
| ---: | ---: | ---: |
| $\mathbf{3 7 8 , 4 1 7}$ | $\mathbf{3 4 3 , 1 7 9}$ | $\mathbf{3 5 7 , 2 4 5}$ |

Upper Tier Two Capital
$\$ 000 \quad \$ 000$
$10,000 \quad 10,000 \quad 10,000$

347,676 316,879 316,879
21,067 16,689 30,797

Lower Tier Two Capital
-
Total Tier Two Capital
Total Capital
378,41
357,245

Notes to the Interim Financial Statements
For The Six Months Ended 30 September 2011

## 20. Capital Adequacy - continued

(iii) Total Risk Weighted Exposures - September 2011

|  | Total Exposure after credit risk mitigation | Risk Weight | Risk <br> Weight Exposure | Minimum Pillar One Capital Requirement |
| :---: | :---: | :---: | :---: | :---: |
|  | Sept-11 |  | Sept-11 | Sept-11 |
|  | Unaudited |  | Unaudited | Unaudited |
|  | \$000 |  | \$000 | \$000 |
| On Balance Sheet Exposures |  |  |  |  |
| Cash | 5,165 | 0\% |  |  |
| Reserve Bank of New Zealand | 58,956 | 0\% | - | - |
| Public Sector Entities | 655,419 | 20\% | 131,084 | 10,487 |
| Banks | 935,789 | 20\% | 187,158 | 14,973 |
| Banks | 28,486 | 50\% | 14,243 | 1,139 |
| Corporate | 75,500 | 20\% | 15,100 | 1,208 |
| Corporate | 146,811 | 50\% | 73,405 | 5,872 |
| Corporate | 295,093 | 100\% | 295,093 | 23,607 |
| Residential Bonds | 27,416 | 35\% | 9,596 | 768 |
| Residential Mortgages < 80\% LVR | 1,945,262 | 35\% | 680,842 | 54,467 |
| Residential Mortgages 80\%<90\% LVR | 180,138 | 50\% | 90,069 | 7,205 |
| Residential Mortgages Welcome Home Loans | 262,572 | 50\% | 131,286 | 10,503 |
| Residential Mortgages 90\%<100\% LVR | 29,860 | 75\% | 22,394 | 1,792 |
| Past Due and Impaired Residential Mortgages | 11,165 | 100\% | 11,165 | 893 |
| Other Assets | 318,895 | 100\% | 318,895 | 25,512 |
| Non-Risk Weighted Assets | 846 | 0\% | - | - |
| Total On Balance Sheet Exposures | 4,977,373 |  | 1,980,330 | 158,426 |

* Total Residential Mortgages \$2,428,997m (refer Note 9).

|  | Total <br> Exposure | Credit Conversion Factor | Credit Equivalent Amount | Average Risk Weight | Risk <br> Weighted <br> Exposure | Minimum Pillar One Capital Requirement |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sept-11 |  | Sept-11 |  | Sept-11 | Sept-11 |
|  | Unaudited |  | Unaudited |  | Unaudited | Unaudited |
|  | \$000 |  | \$000 |  | \$000 | \$000 |
| Off Balance Sheet Exposure |  |  |  |  |  |  |
| Revolving Credit Facility | 22,000 | 50\% | 11,000 | 20\% | 2,200 | 176 |
| Commitments where original maturity: |  |  |  |  |  |  |
| - is more than one year | 237,854 | 50\% | 118,927 | 35\% | 41,624 | 3,330 |
| - is less than one year | 104,305 | 20\% | 20,861 | 100\% | 20,861 | 1,669 |
| Market Related Contracts |  |  |  |  |  |  |
| Interest Rate Contracts* | 1,229,811 | N/A | 2,019 | 20\% | 404 | 32 |
| Sub Totals | 1,593,970 |  | 152,807 |  | 65,089 | 5,207 |

* The credit equivalent amount for market related contracts (which are all interest rate contracts) were calculated using the current exposure method.

Operational Risk and Market Risk Analysis
Operational Risk
Market Risk
Sub Total

| Implied <br> Risk |  |
| ---: | ---: |
| Weighted | Capital |
| Exposure | Requirement |
| 283,318 | 22,666 |
| 22,829 | 1,826 |
| $\mathbf{3 0 6 , 1 4 7}$ | $\mathbf{2 4 , 4 9 2}$ |

## Notes to the Interim Financial Statements

For The Six Months Ended 30 September 2011
20. CAPITAL ADEQUACY - continued
Total Capital Requirements
Total credit risk plus equity
Operational Risk
Market Risk
Total
Residential Mortgages by Loan-to-Valuation Ratio
LVR Range
On Balance Sheet Exposures
Off Balance Sheet Exposures
Total Value of Exposures

| Total |  |  |
| ---: | ---: | ---: |
| Exposure <br> after | Risk <br> Weighted <br> exposure <br> credit risk <br> or Implied | Capital <br> mitigation |
| RWE | Requirement |  | | $5,130,180$ | $2,045,420$ | 163,634 |
| ---: | ---: | ---: |
| $\mathrm{~N} / \mathrm{A}$ | 283,318 | 22,665 |
| $\mathrm{~N} / \mathrm{A}$ | 22,829 | 1,826 |
|  | $\mathbf{2 , 3 5 1 , 5 6 7}$ | $\mathbf{1 8 8 , 1 2 5}$ |
|  |  |  |

LVR Range
On Balance Sheet Exposures

Total Value of Exposures

| $\mathbf{0 \% - 8 0 \%}$ | $\mathbf{8 0 \% \mathbf { 9 0 } \%}$ | Over 90\% | Total |
| ---: | ---: | ---: | ---: |
| $1,952,910$ | $\mathbf{1 8 2 , 6 3 1}$ | 293,456 | $\mathbf{2 , 4 2 8 , 9 9 7}$ |
| 223,780 | 9,230 | 4,844 | 237,854 |
| $\mathbf{2 , 1 7 6 , 6 9 0}$ | $\mathbf{1 9 1 , 8 6 1}$ | $\mathbf{2 9 8 , 3 0 0}$ | $\mathbf{2 , 6 6 6 , 8 5 1}$ |


|  |  | Implied Risk <br> Weighted Exposure | Aggregate Capital Charge | Aggregate Capital Charge as \% of Banks Equity | Banks Equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Market Risk |  |  |  |  |  |
| End of Period capital charges | Interest Risk | 22,829 | 1,826 | 0.48\% | 378,417 |
| Peak end of day capital charges | Interest Risk | 36,288 | 2,903 | 0.77\% | 378,417 |

In accordance with clause 9 of Schedule 9 of the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 3) 2011, peak end-of-day aggregate capital charge and peak end-of-day aggregate capital charge as a percentage of the Bank's Equity at the end of the period, is derived by following the risk methodology for measuring capital requirements within Part 10 of - Capital Adequacy Framework (Standardised Approach) (BS2A).

## 21. Foreign Currency Balances

As at Balance Date there were no material holdings of Foreign Currency.

## 22. Securitisation, Funds Management, Other Fiduciary Activities and the Marketing and Distributing of Insurance Products

The Bank has no involvement with any Securitisation, Custodial, Funds Management or other Fiduciary activities. The Bank does not conduct any insurance business, however general and life insurance products are marketed through the Bank's branch network. These have been provided on arms length terms and conditions and at fair value. The Bank provides no funding to the entities on whose behalf the insurance products are marketed. External third party insurance companies underwrite these, and the bank has no financial association with them.

TSB Bank Limited is the manager and promoter of the TSB Bank PIE Unit Trust, and the New Zealand Guardian Trust Company Limited is the trustee. Units in the Fund do not directly represent deposits or other liabilities of TSB Bank. However, the Trust Deed stipulates that the TSB Bank PIE Cash Fund is invested exclusively in TSB Bank debt securities. As at 30 September 2011, the TSB Bank PIE Unit Trust had $\$ 67.1 \mathrm{~m}$ ( 30 September 2010, $\$ 77.9 \mathrm{~m}$; 31 March 2011, $\$ 76.3 \mathrm{~m}$ ) invested with the Bank.

## 23. Reporting By Segment

The Bank operates as one segment, in the business of Retail Banking in New Zealand, as defined by NZ IFRS-8 Operating Segments. On this basis no detailed segment information is presented as this would merely repeat the information provided in the primary financial statements.

## Notes to the Interim Financial Statements

For The Six Months Ended 30 September 2011

|  | $\begin{array}{r} \hline 30 \text { September } \\ 2011 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | 30 September 2010 Unaudited $\$ 000$ | $\begin{array}{r} \hline 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \end{array}$ |
| :---: | :---: | :---: | :---: |
| 24. Commitments and Contingent Liabilities |  |  |  |
| Commitments approved to advance less than one year | 104,305 | 104,638 | 103,101 |
| Commitments approved to advance greater than one year | 259,854 | 235,223 | 252,538 |
| Capital Commitments | - | - | - |
|  | 364,159 | 339,861 | 355,639 |

Lending Commitments are also split by maturity in Notes 18 and 19.
There are no material contingent liabilities and outstanding claims known by the Directors as at 30 September 2011 that would impact on the financial statements.

## 25. Related Party Transactions and Balances

## Parent and Ultimate Controlling Party

The Bank is wholly owned by the TSB Community Trust. During the period the Trust operated normal bank account facilities which were on normal customer terms and conditions. As at 30 September 2011 the Trust had $\$ 13.945 \mathrm{~m}$ invested with the Bank at market rates, with interest accrued of $\$ 0.204 \mathrm{~m}$ ( 30 September $2010, \$ 9.306 \mathrm{~m}$ invested with interest accrued of $\$ 0.178 \mathrm{~m} ; 31$ March 2011, $\$ 9.006 \mathrm{~m}$ invested with interest accrued of $\$ 0.218 \mathrm{~m}$ ). Interest paid to the Trust for the six months to 30 September 2011 was $\$ 0.279 \mathrm{~m}$ ( 30 September 2010, $\$ 0.206 \mathrm{~m}$; and 12 months to 31 March 2011, $\$ 0.471 \mathrm{~m}$ ). The Trust also received dividends as detailed in note 16.

Transactions with Directors and Key Management Personnel

|  | $\begin{array}{r} 30 \text { September } \\ 2011 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} 30 \text { September } \\ 2010 \\ \text { Unaudited } \\ \$ 000 \\ \hline \end{array}$ | $\begin{array}{r} 31 \text { March } \\ 2011 \\ \text { Audited } \\ \$ 000 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: |
| Key Management Compensation |  |  |  |
| Short-term Employee Benefits | 1,746 | 1,547 | 3,425 |
| Other long-term Benefits | 55 | 143 | 247 |
|  | 1,801 | 1,690 | 3,672 |
| Loans to Directors and Key Management Personnel |  |  |  |
| Balance at Beginning of Period | 3,003 | 1,899 | 1,899 |
| Net Loans received/(repaid) during the Period | 354 | 445 | 1,104 |
| Balance at End of Period | 3,357 | 2,344 | 3,003 |
| Deposits from Directors and Key Management Personnel |  |  |  |
| Balance at Beginning of Period | 3,622 | 1,922 | 1,922 |
| Net Deposits received/(repaid) during the Period | (43) | 977 | 1,700 |
| Balance at End of Period | 3,579 | 2,899 | 3,622 |

## 26. SUBSEQUENT EvENTS

There have been no material events requiring adjustment to these interim financial statements.

## 27. Risk Management Policies

The Bank is committed to the management of risk and has management structures and information systems to manage individual risks. The Board of Directors has overall responsibility for the establishment and oversight of the Bank's risk management framework. There have been no material changes to the above policies since publication of the previous Disclosure Statement.

## Directors' Statement

For The Six Months Ended 30 September 2011
The Directors believe, after due enquiry, that as at the date of this Disclosure Statement:
a) The Disclosure Statement contains all the information required by the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 3) 2011; and
b) The Disclosure Statement is not false or misleading.

The Directors believe, after due enquiry, that for the six months ended 30 September 2011:
a) The Bank complies with the Conditions of Registration;
b) Credit Exposures to Connected Persons were not contrary to the interests of the Bank; and
c) The Bank has systems in place to monitor and control adequately the Bank's material risks, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk, operational risks and other business risks, and that these systems are being properly applied.

M. L. James

D. L. Lean

D. E. Walter

17 November 2011

## Independent Auditors' Review Report

## To the Shareholder of TSB Bank Limited

We have reviewed pages 5 to 25 of the half year financial statements of TSB Bank Limited (the 'Bank') prepared and disclosed in accordance with the Registered Bank Disclosure Statements (New Zealand Incorporated Registered Banks) Order (No 3) 2011 (the 'Order') and the supplementary information prescribed in Schedules 5, 7, 9, 13, 16 and 18 of the Order. The half year financial statements, and supplementary information, provide information about the past financial performance and cash flows of the Bank for the six months ended 30 September 2011, and its financial position as at 30 September 2011.

## Directors' responsibilities

The Directors of TSB Bank Limited are responsible for the preparation and presentation of the half year Disclosure Statement, which includes interim financial statements prepared in accordance with Clause 25 of the Order which give a true and fair view of the financial position of the Bank as at 30 September 2011 and its financial performance and cash flows for the six months ended on that date. The directors are also responsible for such internal controls as they determine are necessary to enable the preparation of the Disclosure Statement that is free from material misstatement whether due to fraud or error.

They are also responsible for the preparation of supplementary information in the half year Disclosure Statement which fairly states the matters to which it relates in accordance with Schedules 3, 5, 7, 9, 13, 16 and 18 of the Order.

## Reviewers' responsibilities

We are responsible for reviewing the interim financial statements and the supplementary information, disclosed in accordance with Clause 25, Schedules 5, 7, 13, 16 and 18 of the Order and presented to us by the Directors.

We are responsible for reviewing the interim financial statements (excluding the supplementary information) in order to report to you whether, in our opinion on the basis of the procedures described below, anything has come to our attention that would cause us to believe that the interim financial statements have not been prepared, in all material respects, in accordance with New Zealand Equivalent to International Accounting Standard 34 ("NZ IAS 34"): Interim Financial Reporting and do not present a true and fair view of the financial position of the Bank as at 30 September 2011 and its financial performance and cash flows for the six months ended on that date.

We are responsible for reviewing the supplementary information (excluding the supplementary information relating to capital adequacy) in order to report to you whether, in our opinion on the basis of the procedures described below, anything has come to our attention that would cause us to believe that the supplementary information does not fairly state the matters to which it relates in accordance with Schedules 5, 7, 13, 16 and 18 of the Order.

We are responsible for reviewing the supplementary information relating to capital adequacy in order to state whether, on the basis of the procedures described below, anything has come to our attention that would indicate that the information disclosed in accordance with Schedule 9 is not in all material respects prepared in accordance with the Bank's Conditions of Registration and disclosed in accordance with Schedule 9.

We have performed our review in accordance with the review engagement standard RS-1 Statement of Review Engagement Standards issued by the New Zealand Institute of Chartered Accountants. A review is limited primarily to enquiries of Bank personnel and analytical review procedures applied to the financial data, and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Our firm has also provided other services to the Bank in relation to other audit related services. Partners and employees of our firm may also deal with the Bank on normal terms within the ordinary course of trading activities of the business of the Bank. There are, however, certain restrictions on borrowings which the partners and employees of our firm can have with the Bank. These matters have not impaired our independence as auditors of the Bank. The firm has no other relationship with, or interest in, the Bank.

## Review Opinion

We have examined the interim financial statements including the supplementary information and based on our review, which is not an audit, nothing has come to our attention that causes us to believe that:
(a) the interim financial statements (excluding the supplementary information) have not been prepared, in all material respects, in accordance with NZ IAS 34: Interim Financial Reporting and do not present a true and fair view of the financial position of the Bank as at 30 September 2011 and its financial performance and cash flows for the six months ended on that date;
(b) the supplementary information prescribed by Schedules 5, 7, 13, 16, and 18 of the Order does not fairly state the matters to which it relates in accordance with those Schedules; and
(c) the supplementary information relating to Capital Adequacy as required by Schedule 9 of the Order, is not in all material respects prepared in accordance with the Bank's Conditions of Registration and disclosed in accordance with Schedule 9 of the Order.

Our review was completed on 17 November 2011 and our review opinion is expressed as at that date.

## KpMan

Wellington

## Directory

## Directors

E. (Elaine) Gill, ONZM, J.P, LLB, Chair
B.C. (Bruce) Richards, MNZM, B Com, CA, CMA, Deputy Chair
M.L. (Marise) James, CA
J.J. (John) Kelly
D.L. (David) Lean, QSO, J.P
K.J. (Kevin) Murphy, J.P, CA, Managing Director/CEO
D.E. (David) Walter, QSO, J.P
H.P.W. (Hayden) Wano

## Executive Management

K.J. (Kevin) Murphy, J.P, CA, Managing Director/CEO
C.L. (Charles) Duke, Deputy Chief Executive
R.G. (Roddy) Bennett, B. Sci, ACA, Chief Financial Officer
R. (Rod) Grant, National Business Manager - Marketing
R. (Rod) Main, National Business Manager - Operations
M.D. (Marie) Collins, Manager Technology Services
L.D. (Linda) Burczynski, Dipl. Mgmt, Manager Human Resources
P.D. (Phil) Gerrard, AAIBS, Manager Lending Services

## Registered Office

Level 5, TSB Centre, 120 Devon St East, New Plymouth

## Principal Solicitors to the Company

Auld Brewer Mazengarb \& McEwen
9 Vivian Street, New Plymouth

## Auditor

KPMG
10 Customhouse Quay, Wellington

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[^0]:    * Other Investments relate to investments in Utility Companies, SOE's and Commercial Paper and Bonds of an investment grade of New Zealand corporates.

